# ILLINOIS MASTER PLUMBER

ILLINOIS ASSOCIATION OF PLUMBING-HEATING-COOLING-CONTRACTORS

Volume 100, No. 12

December 2014



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# ILLINOIS MASTER PLUMBER

### ILLINOIS ASSOCIATION OF PLUMBING-HEATING-COOLING CONTRACTORS



Volume 100, No. 12

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DECEMBER 2014

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# PRESIDENT'S THOUGHTS

by Steve Jany
Illinois PHCC President.

# Greetings my good friends,

Here in Southern Illinois the crops have been harvested and the winter crops planted. The leaves have fallen and old man winter has made his intentions known; he even gave us a snow before Thanksgiving here. This is always a sign that the holidays are among us. Appreciate your blessings and enjoy the time with your family. I hope everyone had a wonderful Thanksgiving and you remembered to set your scale back 10 lbs.

Anyone needing CEU classes can get them in January, February, and April at Heartland College in Bloomington/Normal, at the Illinois PHCC Expo in March, and at Rend Lake Resort in April. You can register for the classes online at www.ilphcc.com or download the mail-in form from that same site. The registration form is also included in this issue of the magazine.

It is the time of the year to renew your PHCC dues, and there is still time to take advantage of the early payment discount by renewing by December 31st. Your membership has many benefits including discounts on items you use every day, as well as special discounts like a \$500.00 rebate from the Chrysler

Group. The Chrysler rebate can be used by you, your employees, and your family when purchasing Chrysler, Jeep, and RAM vehicles. Additional contractor discounts include options of upgrades in equipment packages, graphics, tool kits, and free (8) oil changes. For a list of all benefits visit the PHCC National Association web site at www.phccweb.org.

If you know of someone that would benefit from a PHCC membership, invite them to a PHCC function or let the Illinois PHCC office know, and information will be provided for them to join. Invite them to attend the trade show March 20th at Drury Lane in Oak Brook Terrace with us. We should have a full show again this year. Activities will start on March19th for the PHCC and will conclude Saturday morning with our quarterly board meeting. A few more functions are included with the Expo this year, as we are combining the convention with the Expo. Come join us.

The November Illinois PHCC Board meeting was held in Normal, Illinois and was well attended. On Friday, details were worked out with the Auxiliary concerning their events that need to be held during the Expo/Convention. Saturday's meeting addressed issues including the new ruling that municipalities can now only enforce the Illinois Plumbing Code,

# President's Thoughts

### CONTINUED

unless the municipality submits and has approved by IDPH, any local amendments that are more stringent that the Illinois Code. The municipality must show by geographic conditions, health/safety issues, or scientific proof why these amendments are needed and should be approved. The interpretation of "more stringent" by the IDPH seems to be the stumbling block. All existing local codes or amendments are now considered null and void until resubmitted and approved by IDPH. Discussions of options, ideas and concerns flowed freely at the meeting concerning this issue.

Displayed at the Board meeting were awards presented to the Illinois PHCC and the Bloomington/ Normal PHCC at the National Convention held in New Orleans in October. Immediate Past President Bill Todd was presented a hard bound copy of the Illinois Master Plumber issues that were printed during his term as President. Bill was thanked for his time served as President. Terry McCarthy, PHCC National Zone 3 Director was in attendance at the meeting and gave us his final report on National activities, and his farewells to that position as his term expired in October. Terry pointed out the highlights and disappointments during his 3 year term. Terry was thanked for his time as Director and for a job well done.

On another note, remember that as of September 23, 2014, all plumbing inspectors must be certified by the IDPH as Illinois Certified Plumbing Inspectors. Inspectors working directly for municipalities have until March 30, 2015 to obtain their certification. Those that are not directly employed by the municipality, but are contracted to do inspections must be certified immediately.

Most fees within the Plumbing Program have increased concerning license and testing. A list is in the Illinois Master Plumber November edition. The Illinois Master Plumber can be read in hard copy or digital edition at www.ilphcc.com.

After the Board meeting, Donna and I continued north to the Madison, Wisconsin area to visit our grandson. If you haven't seen pictures of him, ask Grandma. It was a good time with family.

Donna and I attended the annual Egyptian Association Holiday party held in DuQuoin, Illinois at a small Italian restaurant. Along with current members, past presidents were invited and a good time was had by all. Longtime member, Ken Howton, was in attendance and it was nice to chat with him and ask how things were in the association. Ken was very active in the PHCC starting back in the '50's I believe. We are carrying on what our forefathers struggled to achieve. Nothing is free without constant work and attention. Plenty of visiting and catching up on everyone's lives seemed to be most of the evening. Illinois PHCC Executive Director Bev Potts was in attendance, as well as the complete Illinois PHCC Auxiliary Executive Board, with the exception of their President.

Remember our advertisers in the Illinois Master Plumber magazine when purchasing supplies. We must patronize those that patronize us.

Last but not least, remember the reason for the season and "Merry Christmas" from Donna and I.





# In Memory

Patricia A. Sjurseth, 83, of Elgin passed away Sunday, November 2, 2014 in her home. She was president of PHCC member firm Hans & Sons Inc. for many years before retiring. She was a member of Cornerstone Methodist Church, volunteered for over 25 years at Sherman Hospital (serving as president of the Junior and Senior Auxiliary), and was involved in the Elgin Chamber of Commerce. Pat served as president of the Women's Auxiliary of the Illinois Plumbing, Heating and Cooling Contractors in 1987 and was National Auxiliary's Women of the Year on the 100th Anniversary of that organization. She served on several charitable organization boards over the years. Pat was vice chairman on the Kane County Board where she served on several committees.

Surviving are her husband, Victor, her daughter Victoria Speyers and her favorite son in law, Jeffrey Speyers, her two sons, Scott and Steve Sjurseth and many nieces and nephews. Memorial services were held Saturday, November 8th at Laird Funeral Home in Elgin. Memorials may be given to Cornerstone Methodist Church in Elgin or Advocate Sherman Hospital.

Pat was a very active member of the Auxiliary and she and Vic participated in many PHCC state and national conventions and events over the years.

The Illinois PHCC and Auxiliary extends their sincerest sympathy to the Sjurseth and Speyers families.

# CALENDAR OF EVENTS

# **JANUARY 9, 2015**

Illinois PHCC 4 Hour CEU Class Heartland College Normal, IL

# **JANUARY 20, 2015**

Labor & Scouting Dinner/Awards Sheraton Hotel & Towers Chicago, IL

# **FEBRUARY 2-4, 2015**

**UAC Unity Conference** Hammock Beach Resort Palm Coast, FL

# **FEBRUARY 20, 2015**

Illinois PHCC 4 Hour CEU Class Heartland College Normal, IL

# FEBRUARY 26-28, 2015

OSC Power Meeting Scottsdale, AZ

# MARCH 20, 2015

Illinois PHCC Expo & Educational Day/Convention Drury Lane Conference Center Oakbrook Terrace, IL

# **APRIL 17, 2015**

Illinois PHCC 4 Hour CEU Class Rend Lake Resort Whittington, IL

### **APRIL 24. 2015**

Illinois PHCC 4 Hour CEU Class Heartland College Normal, IL

### **SEPTEMBER 28 – OCTOBER 2, 2015**

PHCC National Convention Hollywood, FL





# SAVE THE DATE

In 2015, the Illinois PHCC Convention will be combined with the annual Expo & Educational Day at Drury Lane Conference Center in Oakbrook Terrace, Illinois.

The convention events will begin on the afternoon of **March 19th** and conclude with

an Illinois PHCC Board of Directors meeting on **March 21st**. The highlight of the combined event will of course be the Expo and CEU class on Friday, March 20th . Mark your calendar now and plan to attend this outstanding networking and educational opportunity.





Current Illinois PHCC President Steve Jany (left) presents a bound copy of the Illinois Master Plumber magazines to President Emeritus Bill Todd to commemorate his term as President in 2013-2014. The presentation was made at the November 15th Board of Directors meeting.

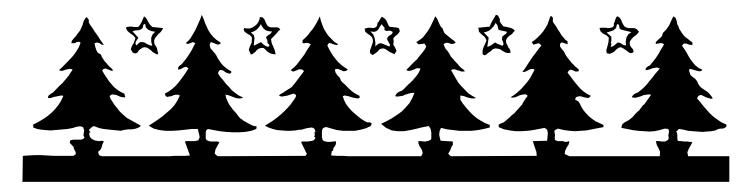
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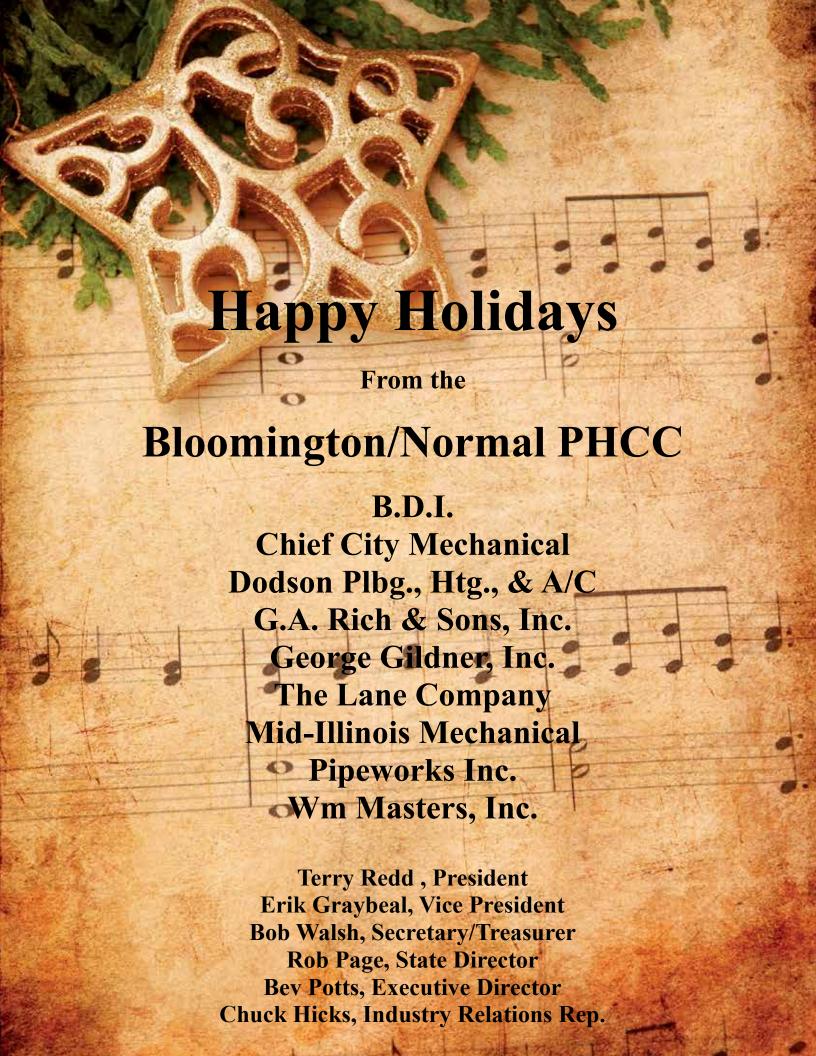
News



On behalf of the Illinois PHCC, Executive Director Bev Potts presents outgoing PHCC National Zone 3 Director Terry McCarthy with a token of appreciation for his service. The presentation was made at the November 15th Illinois PHCC Board meeting.

# Seasons Greetings From Eastern Iowa/Western Illinois MCA





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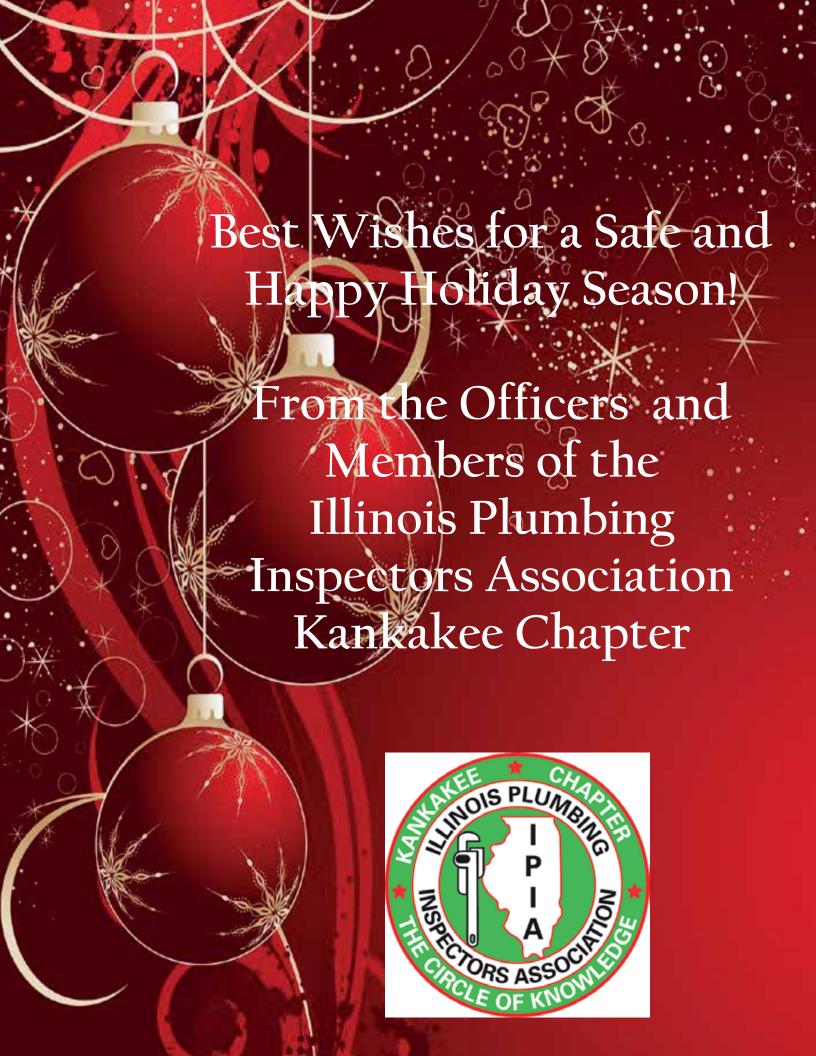


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# 2014-2015 Continuing Education for Illinois Licensed Plumbers

<u>Date/Time</u>	<b>Location</b>	<u>Fee</u>
□**September 26, 2014 – 1:00 pm-5:00 pm	John A. Logan College, Carterville, IL	\$50.00
$\square$ **September 27, 2014 – 8:00 am-12:00 pm	Kaskaskia College, Vandalia, IL	\$50.00
□**November 7, 2014 – 1:00 pm-5:00 pm	Rend Lake Resort, Whittington, IL	\$50.00
□**November 8, 2014 – 8:00 am-12:00 pm	Kaskaskia College, Vandalia, IL	\$50.00
□**January 9, 2015 – 1:00 pm-5:00 pm	*Heartland College, Bloomington/Normal, IL	\$50.00
□**February 20, 2015 – 1:00 pm-5:00pm	*Heartland College, Bloomington/Normal, IL	\$50.00
□**March 20, 2015 - 9:00 am -1:00pm	Drury Lane, Oakbrook Terrace, IL	\$30.00
No Walkins - No Exceptions. All Regi	strations for the March 20 class must be received	before March 1, 2015
□**April 17, 2015 – 1:00 pm-5:00 pm	Rend Lake Resort, Whittington, IL	\$50.00
□**April 24, 2015 - 1:00 pm-5:00 pm	*Heartland College, Bloomington/Normal, IL	\$50.00
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### **IMPORTANT:**

You MUST bring your Plumbers License with you to the program. Please arrive no later than 30 minutes prior to complete the registration process. Directions are available on our website at <a href="https://www.ilphcc.com">www.ilphcc.com</a>
Cancellation Policy: IL PHCC reserves the right to cancel a course due to insufficient enrollment. If we cancel a course, you will be notified and your pre-registration will be refunded to you or you may transfer to another location.
There is no refund for any registration not cancelled (10) working days prior to the class. There will be a \$40.00 service charge for any checks returned due to insufficient funds.

In compliance with the Americans with Disabilities Act of 1990, the Illinois PHCC Association will make all reasonable efforts to accommodate persons with disabilities at its meetings. Please call 217-522-7219 with any special requests.



# **PLUMBING CODE BOOK**

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Questions? Contact the Illino	is PHCC at <u>bev</u>	@ilphcc.com or shelly@ilphcc.com			
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# ILLINOIS ASSOCIATION PLUMBING, HEATING, **COOLING CONTRACTORS AUXILIARY**

# **Dear Friends of Illinois PHCC,**

It is again time to start thinking about the annual 2015 Illinois PHCC Expo & Educational Day. Known as one of the best state product shows in the country, it will again be held at the Drury Lane Conference Center, Oakbrook Terrace, Illinois on Friday, March 20, 2015.

The Auxiliary will publish a Souvenir Program Book to be distributed to all Expo participants as we have for the past 35 years. The vendors and attendees are firms and individuals within the building and construction industry who influence or have authority over specifications, purchasing and/or installation related to plumbing, heating, cooling, piping and other related fields. These are the people who recommend products to the general public. This Program Book is handed out free to all attendees of the Expo, which last year totaled over 1600 people. This figure alone is one good reason to participate by advertising your business.

Through this Auxiliary project we have raised money to provide scholarships, helped to further industry public awareness, and purchased supplies for the IL PHCC office in Springfield.

We would appreciate your support by placing an ad in the 2015 Souvenir Program Book by using the following Ad Order Form. Deadline for ad submission is February 6, 2015.

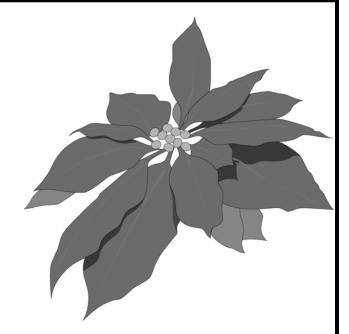
Sincerely,

Barb Barbara Miller IL PHCC Aux. Ad Book Chairperson 1268 W County Line Rd. Brighton, IL 62012 PH: 618-372-8367

Email: phccadbook@aol.com



# Seasons Greetings from the



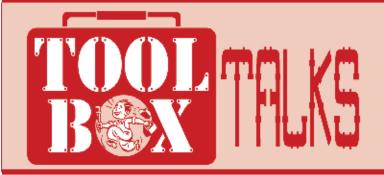
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# 10 WINTER DRIVING TIPS

Another important ToolBox Talk brought to you by the Quality Service Contractors (QSC) – An Enhanced Service Group of PHCC, P.O. Box 6808, Falls Church, VA 22040.

Ph. 800-533-7694. Visit our website at: http://www.gsc-phcc.org.

# 10 Winter Driving Tips

Get a grip. To have adequate

standard for snow traction.

- snow traction, a tire requires at least 6/32-inch deep tread, according to The Tire Rack. (New passenger-car tires usually have 10/32-inch of tread.) Ultrahigh-performance "summer" tires have little or no grip in snow. Even "allseason" tires don't necessarily have great snow traction: Some do, some don't. If you live where the roads are regularly covered with snow, use snow tires (sometimes called "winter tires" by tire makers). They have a "snowflake on the mountain" symbol on the sidewall, meaning they meet a tire-industry
- 2. Make sure you can see. Replace windshield wiper blades. Clean the inside of your windows thoroughly. Apply a water-shedding material (such as Rain-X) to the outside of all windows, including the mirrors. Make sure your windshield washer system works and is full of an anti-icing fluid. Drain older fluid by running the washers until new fluid appears: Switching fluid colors makes this easy.
- 3. Run the air-conditioner. In order to remove condensation and frost from the interior of windows, engage your air-conditioner and select the fresh air option: It is fine to set the temperature on "hot." Many cars automatically do this when you choose the defrost setting.
- Check your lights. Use your headlights so that others will see you and, we hope, not pull out



in front of you. Make sure your headlights and taillights are clear of snow. If you have an older car with sand-pitted headlights, get a new set of lenses. To prevent future pitting, cover the new lens with a clear tape like that used to protect the leading edge of

helicopter rotor blades and racecar wings. It's available from auto-racing supply sites.

maximum efficiency from your brakes before an emergency. It's easy to properly use antilock brakes: Stomp, stay and steer. Stomp on the pedal as if you were trying to snap it off. Stay hard on the pedal. Steer around the obstacle. (A warning: A little bit of steering goes a very long way in an emergency. See Tip 8.) If you drive on icy roads or roads that are covered with snow, modify your ABS technique: After you "Stomp" and the ABS begins cycling — you will feel pulses in the pedal or hear the system working — ease up slightly on the pedal until the pulsing happens only once a second.

For vehicles without ABS, you'll have to rely on the old-fashioned system: You. For non-ABS on a mixed-surface road, push the brake pedal hard until the wheels stop rolling, then immediately release the brake enough to allow the wheels to begin turning again. Repeat this sequence rapidly. This is not the same as "pumping the brake." Your goal is to have the tires producing maximum grip regardless of whether the surface is snow, ice or damp pavement.

6. Watch carefully for "black ice." If the road looks slick, it probably is. This is especially true with one of winter's worst hazards: "black ice." Also called "glare ice," this is

### CONTINUED



- nearly transparent ice that often looks like a harmless puddle or is overlooked entirely. Test the traction with a smooth brake application or slight turn of the wheel.
- 7. Remember the tough spots. Race drivers must memorize the nuances of every track, so they can alter their path for changing track conditions. You must remember where icy roads tend to occur. Bridges and intersections are common places. Also: wherever water runs across the road. I know people who lost control on ice caused by homeowners draining above-ground pools and by an automatic lawn sprinkler that sprayed water onto a street in freezing temperatures.
- in a turn causes your front tires to lose grip, the common but incorrect reaction is to continue turning the steering wheel. That's like writing checks on an overdrawn account: It won't improve the situation and may make things worse. If the icy conditions end and the front tires regain grip, your car will dart whichever way the wheels are pointed. That may be into oncoming traffic or a telephone pole. Something very similar happens if you steer too much while braking with ABS. Sadly, there are situations where nothing will prevent a crash, but turning the steering too much never helps.
- **9.** Avoid rear-tire slides. First, choose a car with electronic stability control. Fortunately, ESC became mandatory with all 2012 models. Next, make sure your rear tires have at least as much tread as your front tires. Finally, if you buy winter tires, get four.
- 10. Technology offers no miracles. All-wheel drive and electronic stability control can get you into trouble by offering a false sense of security. AWD can only help a vehicle accelerate or keep moving: It can't help you

go around a snow-covered turn, much less stop at an icy intersection. ESC can prevent a spinout, but it can't clear ice from the roads or give your tires more traction. Don't let these lull you into overestimating the available traction.

Regardless of your driving skill or vehicle preparation, there are some winter conditions that can't be conquered. But these tips may help prevent snowy and icy roads from ruining your day.









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# HAPPY HOLIDAYS



PCA, PAMCANI and the Plumbing Council continue to lead the way in serving, educating and promoting highly qualified, licensed and bonded union contractors in the Chicago and surrounding suburban markets. Together, we represent and promote signatory plumbing contractors in Northern Illinois (17 counties) with service, education, advocacy, safety, peer to peer networking and much more. To find one of our contractors in your area, visit any of our websites listed below.

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# Happy Holidays

From The

Midwest Illinois
Mechanical Contractors
Association

# 10 Things You Don't Know **ABOUT YOUR FOREMEN**

by Mark Breslin

# A MESSAGE TO OUR **CONTRACTORS:**

I bet you think you know your foremen pretty well. You don't. Really.

They've been working for you forever, right? But you haven't really been paying attention.

Your foremen are the backbone of your company. And they are holding back on you. You're missing a lot by making assumptions about who they are and what they think. And those assumptions are costing you hundreds of thousands (if not millions) of dollars in lost profits over the course of their, and your, careers.

I've spent the last several years talking with and training several thousand foremen and superintendents all over the U.S. and Canada, so I know what I'm saying when I tell you, honestly, you don't have a clue what's going on inside their heads. Let's start by examining a list I put together of ten very important things you probably don't understand about your foremen.

- Your foremen don't see themselves as professionals. They don't describe themselves that way. They don't see it as a professional position – in fact, they barely see it as a management position. If guys who are going to manage \$100,000,000 to \$1 billion in projects over the course of their careers aren't professionals, then what are they? Maybe you should ask them.
- 2. On average, your foremen have received zero formal professional leadership and

- management training to prepare them for this high level responsibility, role and identity.
- Your foremen don't know what they do for a living. When I ask them, a full 90% respond. "I'm a [Pipefitter, Ironworker, Boilermaker... fill in the craft]." This is the wrong answer. It reflects a craft-worker mindset, not a supervisory one. The correct answer is, "I am a professional construction foreman/ superintendent." It's very difficult for them to make that jump and not feel embarrassed, but how they see themselves determines how they act and lead on the job. They are no longer just "one of the guys".
- **4.** Your foremen rarely solicit input from their crews. They a) think they will look weak, b) worry that someone else will get credit for a good idea and take their job, c) would never think to ask, or d) don't even know that it's part of their job.
- Your foremen run their crews almost 100% of the time using authority, not influence. Which approach do you think is more effective, productive and profitable?
- **6.** Your foremen are often stuck between the roles of "boss" and friend. This kills the ability to discipline and hold others accountable for their actions.
- **7.** Your foremen do not effectively delegate. They are get-it-done people and therefore over-participate in the action at the jobsite.

# 10 Things You Don't Know About Your Foremen....

CONTINUED

They are excellent at directing tasks. They generally do not empower people and wouldn't know how to anyway. Wonder whose fault that is?

- Your foremen often have confused loyalties between their roles as multi-million dollar company managers and union members. The peer pressure of being a "good union guy" is leveraged regularly by their peers, reducing their effectiveness and authority.
- Your foremen do not admit mistakes or failures. Failure is not a learning experience in their eyes: failure is simply failure.
- **10.** Your foremen do not know how to effectively motivate their crews. The most effective and well-documented tools of praise and positive reinforcement are generally entirely absent. What was not given to them will not be given to others.

Now let's review. I'm willing to guess a few of the items on this list didn't come as a surprise to you. So the obvious question is, what are you doing to fix these attitudes among your foremen? By refusing to act or address the problems, you own them - they're all on you.

How about the attitudes and actions on the list that you didn't know about? Now that you do, what's your next move? Are you going to discuss them and provide your guys with the tools to address them, or just rationalize them away and take the path of least resistance?

Several hundred thousand foremen are waiting for help. They're doing the best they can with what they've got, but they need their employers to help them understand how important and vital they are to their company and the industry. They need serious

professional support to become high-quality leaders and managers. But really, I think they're waiting for you to acknowledge the challenges.

# Give your foremen the tools they need to succeed.

# **Order Your Book Today!**

The Five Minute Foreman **ONLY \$19.95** 

The Five Minute Foreman Study Guide - FREE!

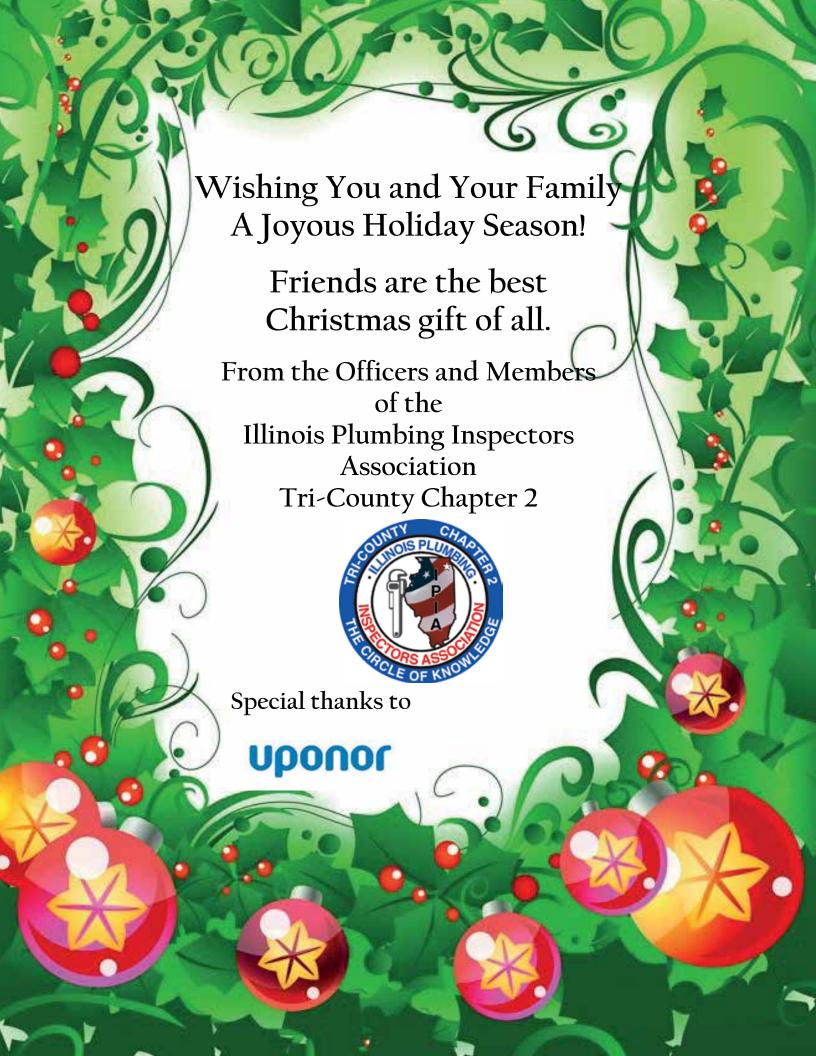
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# Sometimes the Biggest Problems are the Little Ones

From Federated Insurance Company

In the early 2000s, mold was making headlines. While the issue has subsided somewhat due to more vigilant attention paid to construction practices and favorable court rulings, claims involving moldrelated property damage and/or bodily injury can still be a headache for contractors. Commercial general liability coverage may not provide protection from legal consequences.

# The Mold Triangle

Mold needs three things to establish and grow: food, optimal temperature, and water. During construction and remodeling, all three of those things are often present. Food equals construction materials (wood, dry wall, insulation, etc.). The optimal temperature to support mold is between 60 and 80 degrees Fahrenheit, often found in attics, basements, and crawl spaces. While those two growth factors are hard to avoid at construction sites, the third—water—is the only one that may be within the contractor's control.

Water reaching areas where it's not intended to be after construction is complete can usually be traced to four main causes:

- 1. Defective construction techniques or materials
- 2. Unintentional errors by contractor or subcontractor
- 3. Post-construction damage
- 4. Normal wear and tear of building materials

If it's determined mold was caused by defective construction or contractor or subcontractor error, the contractor may be held legally liable for bodily injury or property damage.

# Do you need optional coverage?

Take a look at your commercial general liability policy. If it includes exclusions for fungi or bacteria, you could be exposed to risks you're not covered for, both from defense and indemnity standpoints for property damages and bodily injuries. Federated offers optional fungi and bacteria incident coverage in three limits: \$25,000, \$50,000, and \$100,000. Because this is a complex issue, your Federated representative can help you understand these optional coverages and determine which is the most beneficial for your business.

This article is for general information and recommendations regarding risk prevention only. The recommendations herein may help reduce, but are not guaranteed to eliminate any or all risk of loss. The information should not be considered legal advice. Qualified counsel should be sought regarding questions specific to your circumstances. ©2013 Federated Mutual Insurance Company. All rights reserved.



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# Are You Ready for an I-9 Audit?

Every employer, no matter what size, has to deal with human resource issues, regulations, and employment law changes. Contact your local marketing representative to learn how Federated Insurance can provide you with resources to help with employment law issues like harassment, discrimination, hiring and firing practices, and employment eligibility documentation.

Visit www.federatedinsurance.com to find a representative near you.



# Illinois PHCC Member Benefits

# **Illinois PHCC Mission Statement**

Through a commitment to excellence, our Plumbing-Heating-Cooling Contractors strive to protect the environment, health, welfare, and safety of the residents of Illinois.

**Government Relations:** The need to be heard in Springfield and Washington, DC has never been greater. Our members profit from pro-active legislation that is conducive to good business, and protected from legislative actions that are detrimental to the business climate. At the state level, protection and strengthening of the Illinois Plumbing License Law is one of our top priorities.

### Representation with Regulatory Agencies:

The Illinois PHCC has representatives on many regulatory/advisory boards within state government. This representation provides the plumbing & piping industry with input into the regulatory process and also helps to prevent actions that may be harmful to our industry. Following are some examples of PHCC representation with state agencies:

Illinois Plumbing Code Advisory Council

Plumbing Industry AdHoc Committee

Green Building Advisory Council

Subcommittee on Building Codes & Regulations

Lead Poisoning Elimination Advisory Council

Uniform Building Code Task Force

Capital Development Board Advisory Board

IEPA Public Water Supply Rate Board

Liaison with IDPH Plumbing Program

Liaison with IEPA Cross Connection Program & **ERTC** 

### **Representation with Other Industry Groups:**

Representatives from the Illinois PHCC are members of and participate in the activities of the Illinois Plumbing Education Association, Illinois Plumbing Inspectors Association, American Society of Plumbing Engineers, the American Backflow Prevention Association, IAPMO Green Technical Committee, and others.

**Networking Opportunities:** All three levels of the PHCC federation offer great networking opportunities. Conventions, trade shows, local meetings and educational events all provide time to learn from others.

**Education:** Seminars, continuing education, round tables and panel discussions are provided during Illinois PHCC events.

**News:** Keep updated on the latest happenings in the industry via the award winning Illinois

Master Plumber magazine, PHCC OnLine, The Connection and local newsletters. The Illinois PHCC website, <a href="www.ilphcc.com">www.ilphcc.com</a> is a good source of information and industry links.

**Scholarships:** The Illinois PHCC and the Auxiliary both offer annual scholarships to aid those wishing to further their education.

**Safety Tape Library:** A lending library of DVDs is available for the use of all members to aid them in safety and risk management presentations to their employees. There is no charge for the use of the materials.

**Industry Promotion:** The Illinois PHCC is always working to promote our industry throughout the state and even the nation. The Plumbing Coalition for Public Health and Safety is just one example of how we work to "get the word out" about licensed, professional plumbers.

Magnetic Vehicle Signs: To help contractors comply with Illinois' construction vehicle lettering requirement, the Illinois PHCC is offering magnetic signs for trucks, vans, and trailers at discounted rates. New members are eligible to receive two signs free of charge.

Programs to help a contractor's bottom line:

Federated Insurance offers complete business and health insurance programs that are tailored to our industry. They offer risk management materials and programs at no additional charge to their clients.

**IC Systems** is a debt collection service offered to, and used successfully by Illinois PHCC members.

PHCC National Discount Programs offer savings up to 25% on some of a contractor's regular business expenses. For example, Aramark work apparel and uniform services offers a 25% discount to PHCC members; save 10% on all stationary, forms, checks, software, labels and related printed products from NEBS Business Forms; free marketing tools and discounted services from Hudson Ink's Marketing Tools; save \$500 when you purchase a new vehicle with the Chrysler, RAM, Jeep Rebate Offer; get a free fleet analysis from Enterprise Fleet Services; merchant credit card programs and much more.









# Illinois Association of Plumbing-Heating-Cooling Contractors Application for Membership

Please print or type

Business Name			
Contact Name			
Address			
City	_County	State	Zip
Phone	_Fax	Email_	
Illinois Plumbing Contractor	's Registration Numbe	(For those inv	nvolved in Plumbing Contracting)
	☐Union Shop	Open Shop	p
Type of Business Activities (CHECK ALL THAT APPLY)			
<ul> <li>□ Plumbing</li> <li>□ HVAC</li> <li>□ Hydronics</li> <li>□ Process Piping</li> <li>□ Fire Sprinkler Systems</li> <li>□ Underground Utilities</li> </ul>		Cert. # Refrigeratio ☐ Commercia ☐ Industrial ☐ Residential	on al
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The State Investment is \$245.00. The National Membership Investment is \$503.00. State and National are presented as a package for \$748.00 and may not be split. The Investment period is January 1 through December 31 and may be prorated on a monthly basis. Please make checks payable to Illinois PHCC, 821 South Grand Avenue, West, Springfield, IL 62704.

Please Note: Dues, contributions or gifts to PHCC are not deductible as charitable contributions. However they may be tax deductible as ordinary and necessary business expenses.

As per the Revenue Reconciliation Act of 1993, 5% of the Illinois PHCC and 5% of PHCC-NA dues are attributable to lobbying expense and are not deductible as an ordinary and necessary business expense.

QUESTIONS....1.800.795.7422

# PROGRAM SCHEDULE

# 2015 Tentative UAC Unity Schedule

Schedule subject to change

### Sunday, February 1, 2015

4:00 pm < 6:00 pm UAC Trustees Meeting 6:30 pm < 8:30 pm UAC Trustees Reception

### Monday, February 2, 2015

7:00 am - 8:00 am Breakfast

8:00 am - 11:00 am Plumbing Industry Council 11:15 am - 11:45 am UA General President Bill Hite

(Invited)

11:45 am - 12:00 pm UA Secretary Mark McManus 12:00 pm - 12:15 pm UA Training Dept. Jim Pavesic

12:15 pm - 12:30 pm Scott Hamilton,

**Executive Director ASSE** 

12:30 pm - 1:30 pm Lunch

1:30 pm - 6:00 pm Golf or St. Augustine Tour

6:30 pm - 8:30 pm Reception

### Tuesday, February 3, 2015

7:00 am - 8:00 am Breakfast

8:00 am - 12:00 pm Estimating in Today's Market

Kirk Alter

12:00 pm - 1:00 pm Lunch

1:00 pm - 3:00 pm Plumbing Service & Liability Issues

Robert Melko & Tom Bigley

3:00 pm - 5:00 pm Marketing with Social Media

3:00 pm - 5:00 pm Salesmanship for Techs

5:30 pm - 6:00 pm Transfer to Sundancer Yacht

6:00 pm - 9:00 pm Reception on Sundancer

# Wednesday, February 4, 2015

7:00 am - 8:00 am Breakfast

8:00 am - 10:00 am Integrating Estimating, CAD & BIM

Kirk Alter

10:00 am - 12:00 pm Plumbers 911

12:00 pm - 1:00 pm Lunch

1:00 pm - 4:00 pm Unity 2015 Recap & Roundtable

Kirk Alter - Moderator



### REGISTER FOR

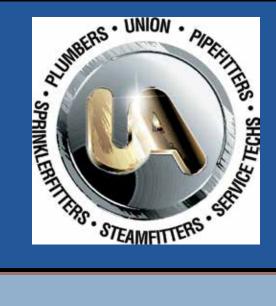
UNITY CONFERENCE 2015
TODAY!

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For more information call (888) 997-0535 or

e-mail: jones@naphcc.org





**REGISTRATION INFORMATION** 

# **UNITY 2015 REGISTRATION FORM**

# February 2-4, 2015

Hammock Beach Resort, Palm Coast, FL

### YOU CAN REGISTER THREE WAYS!

Online: www.phccweb.org

By MAIL: Mail this form with payment to: JAC, 180 S. Washington St., Ste 100

		UAC, 180 S. Washington St., Ste 100 Falls Church, VA 22046			
Name #1	Badge Name	· ·			
Name #2	Badge Name	By FAX : (703) 237-7442  Fax your registration form with			
Company		credit card number			
Address					
		Questions? Call (888) 997-0535 or			
City/State/Zip		e-mail: jones@naphcc.org			
Phone ()Fax ()	E-mail				
REGISTRANT FEES					
Please select the appropriate registration option (s) from the c	hoices below.				
UAC Member \$595.00 Non-Member	\$650.00 Trade Associate \$595.00	Golf \$100.00			
St. Augustine Historic Tour \$75.00	Spouse/Guest (Receptions Only) \$180.00				
Early Bird Discount! Register by December 15, 2015, take \$50.00 off of the full registration rate. TOTAL AMOUNT ENCLOSED \$					
Portions of this event may be videotaped. By attending this event you agree to allow your image to be used without compensation.					
<b>UAC Registration Cancellation Policy:</b> All cancellation requests must be submitted to UAC in writing. Cancellations postmarked by January 5, 2015 will be charged a \$75 processing fee. No refunds will be made after January 5, 2015.					
HOUSING, ADA REQUESTS & TR.	AVEL				
<b>Reminder:</b> Please contact the Hammock	Beach Resort directly for sleeping room reservations	at 877/834-8862			
Be sure to identify yourself as a UAC Unity attendee to receive before <b>January 5, 2015</b> to ensure availability. <b>Special Needs:</b> Pled disability. If booking on-line, use group code UAC UNITY					
TWO EASY PAYMENT METHODS					
☐ Meeting Registration Check Enclosed (please make payable	to "PHCC-UAC")				

	Meeting Registration Check Enclosed (please make payable to "PHCC-UAC")					
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# Seasons Greetings From the

Members and Staff of the



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OF PLUMBING . HEATING . COOLING CONTRACTORS











Unique product solutions that save time and money.

# One Choice. One Zurn.

Zurn provides lean construction and engineered solutions that will reduce material cost, site work and labor. Our goal is serving the customer through innovative products that create efficiencies in new construction and retrofit applications. Choose Zurn for a reliable, recognized manufacturer to supply your entire installation, from behind the wall rough-in, to finish trim product and fixture systems.







### **CALL US TODAY!**

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# **STOP** floor drain odors before they start with waterless trap protection.

✓ New Construction ✓ Repair & Retrofit

# 100% SAFE & EFFECTIVE! TRAP PRIMER REPLACEMENT

SureSeal eliminates the need for expensive and failure prone trap primers, yet blocks the emission of noxious sewer gases from backing-up into living or work areas. SureSeal is cost effective, simple to install, and easy to maintain; eliminating complex, time consuming, and expensive repairs when trap primers fail.



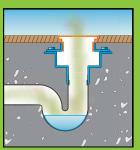
### Available in 4 sizes: 2", 3", 3.5" & 4"

- Stops floor drain odors
- Resistant to lime scale and microbiological growth
- Effective alternative to trap primer replacement
- Fast & simple to Install
- No special tools or silicon needed
- Prevents insects from escaping the drain

- No Effective Flow Restriction
- Suitable for both new & retrofit applications
- Eliminate Callbacks
- 10 year Limited Warranty



**Before SureSeal** 



After SureSeal



Strainer

Floor

**Drain Outlet** 

Water flow easily opens seal

# Ideal for use in the following applications:

- Washroom Drains
- Shower Drains
- Basement Drains
- HVAC & Maintenance Areas
- Outdoor Drains
- Condensation Drains













