INOIS MASTER PLUMB

LINOIS ASSOCIATION OF PLUMBING•HEATING•COOLING•CONTRACT

Volume 108, No. 1

■ Over 160 Booths!! ■ Talk to Manufacturers ■ Get Code Information ■ Learn New Technologies ■ Over 160 Booths!!

January 2022

Over 160 Booths!! See New Products Talk to Manufacturers Learn New Technologies

Illinois PHCC **2022 EXPO**

Trade Show & Continuing Education



Friday, March 18, 2022 12:00-5:00 P.M.

Drury Lane Conference Center, Oakbrook Terrace, IL

FREE ADMISSION

Get your complimentary ticket here, or at www.ilphcc.com, or register at the EXPO

> Illinois PHCC sponsored After Expo Reception FREE Food-Fun-Prizes 5:00 pm-??

Illinois Plumbing-Heating-Cooling Contractors

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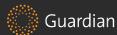














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ILLINOIS MASTER PLUMBER

ILLINOIS ASSOCIATION OF PLUMBING-HEATING-COOLING CONTRACTORS



Volume 108, No. 1

1 2

JANUARY 2022

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The Illinois Master Plumber published monthly, is the official publication of the Illinois Plumbing-Heating-Cooling Contractors Association, only insofar as notices, bulletins, and reports are concerned.

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PRESIDENT'S **THOUGHTS**

by Brian Rich Illinois PHCC President

HAPPY NEW YEAR!!

I'm actually sad to see 2021 come to a close. The past year has been a whirlwind of positivity for me. Yeah, I know, there are so many negative distractions with the ongoing COVID saga and political friction that is on display everyday in the news, but every time I tune into the mechanical trade news whether it's from the PHCC Solutions magazine or any other industry source, the present and future look strong and bright. The number 1 topic seems to be about our workforce, how to enhance it and grow it. As I write this I realize, I like many of you are in the people business more than the plumbing business. When we say we are working on our business we are working on things like culture and core values, what is it and how do we communicate it to our employees and customers.

We at GA Rich have focused all of 2021 on Culture and have been rewarded with good work from good customers and a great workforce. I believe the #1 thing all of the associations do is provide us with an opportunity to make ourselves better people and in turn make our companies better along

the way. One upcoming opportunity to find a variety of business solutions is to attend the PHCC Expo being held on Friday, March 18th in Oakbrook, IL. You will find more information on this event in this month's magazine. In order for us to have a great workforce, we have to make sure our Licensed Plumbers have their required 4 hours of continuing education. You will find a list of CEU classes and a registration form in this month's magazine as well.

I believe the mechanical industry shone brightly in 2021 and was full of positive influence. Hopefully all of those included in our great industry were able to benefit from it. Even though I'm sad to see 2021 go, I'm excited to get 2022 off to a great start.

In closing, a brief family update. Everyone was home for the holidays. Rachel is now 3 and she played Santa handing out all of the gifts. Living close to our extended family is not always a bad thing. We were able to spend time with one another without having to deal with the hustle and bustle and travel nightmares we saw on TV.

Wishing you a happy, healthy and prosperous New Year!

Brian



In Memory

Mary R. Graybeal, 76, of LeRoy, passed away Monday, November 22, 2021 at Carle BroMenn Medical Center, Normal. She was the mother of Illinois PHCC and Bloomington/Normal PHCC past president Erik Graybeal.

She married former PHCC member Mike Graybeal on May 21, 1966 in Bloomington. He survives. Also surviving are her two sons, Erik (Janice) Graybeal and Bryan Graybeal, both of LeRoy, and five grandchildren.

Mary was an amazing cook working at St. Mary's Grade School. She also served as administrative assistant when she and husband Mike owned a Yamaha shop and again later for their plumbing business.

Her memorial service was held on November 29th at Carmody-Flynn Funeral Home, Bloomington with burial in Holy Cross Cemetery, Normal.

Memorials may be directed to the Humane Society of Central Illinois or the Shriners Children's Hospital.

Mike Warren, co-founder of Added Sales Company died on December 20, 2021. With (the late) Mendl Siegel and Leo Rosenthal, he started and built the company which has thrived for over 60 years.

Mike was an Associate Member of the Illinois PHCC and was very involved with the annual tradeshow, having served on the Expo Advisory Committee for many years.

He was the founding President of AIM/R (Association of Independent Manufacturers'/Representatives) and was an inductee into their Hall of Fame.

Mike is survived by his wife Brenda, 3 adult children, and 10 grandchildren.

Services were held on December 29th at Chicago Jewish Funerals in Buffalo Grove, Illinois. Memorials may be made to Parkinson's Foundation, www.parkinson. org or the charity of the donor's choice.

Thelma "Katie" Tedford-Luedke, of Belleville, IL, passed away December 8, 2021 just days before her 100th birthday. She was the mother of the Great Southwestern PHCC Executive Director Michelle Hudzik.

She is survived by her children, Michelle (Howard) Hudzik, and Douglas (Julie) Tedford both of Belleville, IL; long-time companion Andrew Nordyke; one grandson; and one sister, Carolyn.

Private family services will be held. Memorials may be made to Hospice of Southern Illinois (305 S. Illinois St., Belleville, IL 62220), or a charity of the donor's choice.

The Illinois PHCC extends its sympathy to the family and friends of Mary, Mike, and Katie.



TIME FOR EDUCATION!

Now is a good time for **Illinois Licensed Plumbers and Certified Plumbing Inspectors** to start getting their required continuing education hours.

The Illinois PHCC is offering online and in-person classes now through April of 2022. These classes offer a minimum of 3 different speakers and topics in each class. The topics include, but are not limited to, Emergency Showers & Eye Wash Stations, Diagnosing Today's Water Heaters, Excavation Safety, Cast Iron DWV Systems, Proper Methods for Installing Copper, Tool Safety, the Illinois Accessibility Code as it Relates to Plumbing, Water Quality & Waterborne Pathogens, Regulatory Updates, and more.

All Illinois PHCC classes will provide State hours for Certified Inspectors and Licensed Plumbers.

Go to www.ilphcc.com for more information and to register for a class.



CALENDAR OF EVENTS

FEBRUARY 19. 2022

Illinois PHCC Online CEU Class

MARCH 18, 2022

Illinois PHCC Expo & Educational Day Drury Lane Conference Center Oakbrook Terrace, IL

MARCH 19, 2022

Illinois PHCC & Auxiliary Board Meetings Hilton Suites Hotel Oakbrook Terrace, IL

APRIL 22, 2022

Illinois PHCC Online CEU Class

JUNE TBD. 2022

PHCC Officer Installation Event & Board Meeting Location TBD

MAY 24-25, 2022

PHCC National Legislative Conference Washington, D.C.

OCTOBER 5-7, 2022

PHCC Connect '22 Charlotte, NC



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THE ILLINOIS PHCC EXPO IS BACK!!

After a 2-year hiatus due to the pandemic, the Illinois PHCC has scheduled **Friday**, **March 18**, **2022** as the date for our annual **Expo & Educational Day**. The Expo will once again be held at the **Drury Lane Conference Center** in Oakbrook Terrace, Illinois.

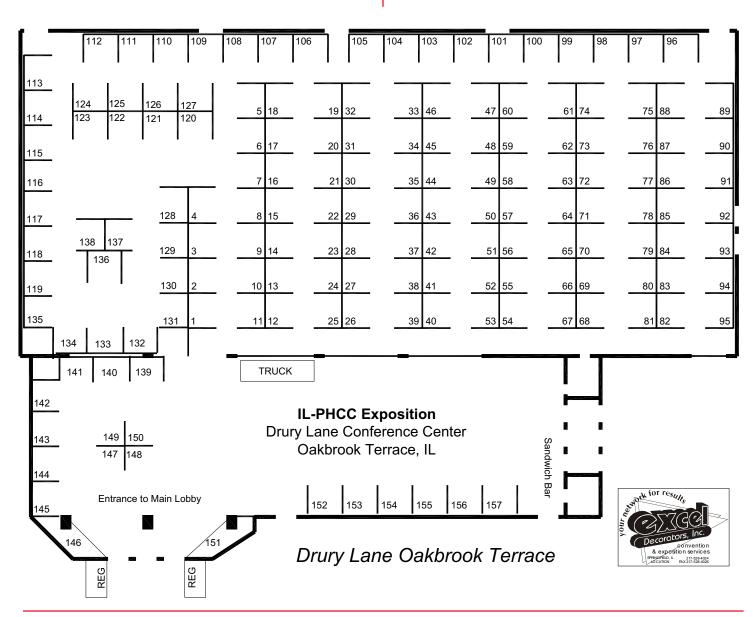
The March 18th date will be a day for educational opportunities and attending the EXPO. A 4-hour continuing education program will be offered on Friday morning. This will be held in the

theatre and will allow us to provide up to 900 people with their CEU credit. **Exhibitors and attendees** are both invited to the after-EXPO party where there will be prizes and free food.

Exhibitors may secure their booth space by using the forms in this issue of the magazine, or by going to our website at www.ilphcc.com.

Plan now to attend the biggest and best p-h-c tradeshow in the Midwest!





Illinois PHCC Expo & Educational Day

Friday, March 18, 2022 Drury Lane Conference Center 100 Drury Lane Oakbrook Terrace, IL 60181

9:00 A.M. to 1:00 P.M. - Continuing Education Class Noon - 5 P.M. EXPO Trade Show

Friday, March 18th, will provide you with a great opportunity to view new products, talk to manufacturers, learn new technologies, network with other plumbers and contractors, and also have some fun. If you have not yet gotten your required 4 hours of continuing education credit for your 2022 license renewal, now is the time. Multiple speakers will be presenting on a variety of industry topics. All of the day's activities are free of charge, with the exception of a \$35.00 fee for the 4 hour CEU class. You must bring your most recent plumbing license with you to the class. Pre-registration is required for the CEU class.

The highlight of the day will be the annual Illinois PHCC trade show from 12:00-5:00 P.M. Come see over 160 booths of the latest products, tools, trucks and technologies. Admittance to the **2022 Expo is free of charge.** After a busy day of education and visiting the Expo, relax and unwind at the Illinois PHCC sponsored "After Expo" Reception.

A block of **rooms** has been reserved at the Hilton Suites at a **special Expo rate** of \$125.00 single or \$135.00 double occupancy plus tax. Remember that all rooms are 2 room suites that include a full breakfast buffet: upon check-in please inform the front desk of how many people are staying in your room. Hotel reservations can be made by calling the Hilton Suites at **1-630-941-0100.** Be sure to mention the Illinois PHCC to get the special rate.

> **Illinois PHCC** 821 South Grand Ave., West Springfield, IL 62704

www.ilphcc.com







Questions ??? Call (217)522-7219



Illinois PHCC Educational Day March 18, 2022 9:00 AM to 1:00 PM – CEU Class Drury Lane Conference Center 100 Drury Lane Oakbrook Terrace, IL 60181

You MUST bring your most recent Plumbers License with you to the class. Please arrive at least 30 minutes prior to the start time to complete registration.

All registrations MUST be received before March 1, 2022. NO WALK-INS will be accepted for the CEU class.

Also counts as State hours for Certified Plumbing Inspectors.

Name:	License #:		
Address:			
City/State/Zip:			
Phone:	Cell:		
Email:			

Mail registration form with complete address and \$35.00 fee to:

Illinois PHCC 821 South Grand Ave., West Springfield, IL 62704 or register online at www.ilphcc.com

Make check payable to the Illinois PHCC

Registrations will not be processed unless accompanied by the fee. Cancellations will be charged a cancellation fee of \$15.00.

www.ilphcc.com







Questions ??? Call (217)522-7219
Remember the Expo runs from 12:00 to 5:00 P.M. and is FREE!



9



2022 Exposition Application & Contract March 18, 2022

Company Name:	
	Type or Print Company Name as it is to appear on Printed Material
	Booth Preference: Indicate Booth Preference as Shown on Floor Plan.
# 0: All distribution of materi allowed outside of your b the permission of the Illir	f 8'x10'Booth spaces Choices 1 2 3 4 tals and placement of signs MUST stay within your assigned booth space. No solicitation will be ooth space. No trucks, trailers or displays will be allowed outside the entrance of Drury Lane withous PHCC.
Booth Costs: One to thr	ree booths - \$795 each. Four or more booths - \$770 each.
	ois PHCC Associate Members: ree booths - \$695 each. Four or more booths - \$670 each.
	must accompany application form. 5% discount if full amount of booth cost is paid prior 2021. BALANCE MUST BE PAID NO LATER THAN FEBRUARY 15, 2022.
Make check	payable to: Illinois PHCC, 821 South Grand Ave. West, Springfield, IL 62704
Company	
Street Address or P.O.	Box
City / State / Zip	
Contact	
Phone Number	Cell Number
E-mail	Website
Signature	
The following product	ts or services will be displayed:
of the applicant and the Illi January 1, 2022 a full refur available as space is neede Conference Center. <i>In com</i> reasonable efforts to accom	ome, first served basis. Please furnish all information requested. Cancellation must be by mutual consent inois PHCC. A copy of the accepted contract will be mailed to you. If the contract is canceled prior to nd will be made. No refunds after January 2, 2022. Booth space contracted without deposit will be made d. Illinois PHCC will not be responsible for lost, stolen or damaged goods or damage to the Drury Lane appliance with the Americans with Disabilities Act of 1990, the Illinois PHCC Association will make all mmodate persons with disabilities at its meetings. Please call 800-795-7422 with any special requests.
Booth Assignment(s)	
Date// Si	igned: Illinois PHCC Executive Director/Show Manager

Illinois PHCC Exhibitor Terms and Conditions

Management: This event is sponsored by the Illinois Plumbing, Heating, Cooling Contractors Association (IL PHCC), herein designated at the "Management". Management has the sole authority to accept or reject an application to exhibit in any Illinois PHCC Expo and to determine which exhibitors are the best fit for attendees. An Exhibitor is an applicant for booth space that has been accepted for participation in the trade show by Management.

Booth Assignment: Management reserves the right to make all final decisions for booth assignment, layout, and configuration. Every effort will be made to assign the exhibitor's requested booth choices. Participation is at the sole discretion of Management and reserves the right to cancel any exhibitor.

Display Restrictions: All products, services, or literature displayed must fit within the allotted 8' x 10' booth space. Exhibits may not project beyond the space allotted or interfere with traffic, other exhibits, including line of sight. Exhibits may not extend into any aisle. Management reserves the right without recourse to prohibit any portion of any exhibit, which in its opinion is not suitable, or in keeping with the character of the event. This reservation of rights by Management applies to persons, things, conduct, printed matter, catalogs, and any other material relating to or affecting the event. No signs, banners, or flyers may be displayed or distributed outside of assigned booth space. The use of any public area outside of assigned booth space for the display of signage, solicitation, products, services, demonstrations, distribution of circulars, or other material is prohibited. Anyone not assigned a booth space will not be permitted to solicit business or distribute information/samples on the show floor or anywhere inside or outside the tradeshow facility. No trucks, trailers, or displays will be allowed outside the entrance of or in the parking area of the Drury Lane Conference Center without permission of the Management.

Food and Beverage: Absolutely **no** alcohol is to be given out or sold in any booth. Alcohol must be purchased from the bars provided and staffed by the trade show facility. Food and beverages must be purchased from the facility and only with prior approval of Management. Snack size or smaller candy or snacks may be given out. There is to be no use of popcorn machines, chocolate fountains, microwaves, etc. without written approval by the Management and the facility.

Liability and Insurance: Neither the Management nor the Drury Lane Conference Center will not be responsible for lost, stolen or damaged goods, or damage to the Drury Lane Conference Center. It is the sole responsibility of the exhibitor to obtain such insurance. Exhibitors are liable for the cost of repairing any damage to the facility caused by the exhibitor, its employees, representatives, or agents.

No Conflicts: There shall be no activities planned in conflict with this event.

Force Majeure: If the event venue or any part of the exhibit area is unavailable whether for the entire event, or a portion of the event as a result of wind, fire, flood, natural disaster or any other such cause or as a result of governmental intervention, malicious damage, acts of war, terrorism, strike, lockout, riot or other cause or agency over which Management has no control, or should Management decide that because of any such cause it is necessary to cancel, postpone, or re-site the event or reduce the exhibit time, Management shall not be liable to indemnify or reimburse the Exhibitor in respect of any damage, loss, direct or indirect, arising as a result thereof.

I agree to the above terms and conditions as we	ell as those included on the contract.
Signature Date	Company Name





2021-22 Illinois PHCC CEU SCHEDULE

Below is our current schedule of continuing education classes for Illinois licensed plumbers. As classes are added, they will be posted on our website at www.ilphcc.com. Please visit the website often for the latest information and to register for a class. Registration links will be live at least 6 weeks prior to the class date. All Illinois PHCC classes also provide State hours for Certified Plumbing Inspectors.

2021-2022 Continuing Education Dates

Saturday, February 19, 2022 - 8:00 am - 12:00 pm (Online)

Friday, March 18, 2022 – 9:00 am – 1:00 pm -Drury Lane Conference Center, Oakbrook Terrace, IL

Friday, April 22, 2022 - 12:00 pm-4:00 pm (Online)

Registration information is at www.ilphcc.com.

Click the link for the class you would like to attend. Registration links will be live at least 6 weeks prior to the class date.

New Illinois Laws for 2022

There were almost 300 bills passed and signed into law that became effective on January 1, 2022. Below are some of those new laws that affect businesses and our industry.

- SB 58 Reduces the registration fee for trailers weighing less than 3,000 pounds from \$118 to \$36.
- SB 116 Amends the Business Corporation Act of 1983 to authorize shareholder meetings to be held by means of remote communication.
- SB 672 Provides that a written agreement not to compete is prohibited unless the employee's earnings exceed \$75,000 annually, and an agreement not to solicit is prohibited unless the employee's earnings exceed \$45,000 per year.
- HB 2408 Requires inspections and testing of HVAC fire dampers and smoke dampers to be conducted by individuals certified by the International Certification Board and accredited to comply with specified requirements. Inspectors shall certify that all fire and smoke dampers inspected meet the standards established in the applicable code or codes adopted by any authority having jurisdiction.
- HB 2543 Extends the repeal date of the Water Well & Pump Installation Contractor's License Act from January 1, 2022 to January 1, 2027.
- HB 3739 Creates the Lead Service Line Replacement and Notification Act to establish requirements and timelines for the removal and replacement of all lead service lines in Illinois.
- HB 3922 Provides that Juneteenth National Freedom Day shall be observed on June 19 of each year as a State holiday throughout Illinois. State agencies will be closed on

this day and it becomes a paid holiday for state workers and public school employees. This is also a federal holiday.

Minimum Wage Increase – Statewide, the minimum wage increased on January 1 by \$1 to \$12 per hour as part of a measure approved in 2019. It will continue to increase until the minimum wage is \$15 by 2025.





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IRS Issues Standard Mileage RATES FOR 2022

The Internal Revenue Service today issued the 2022 optional standard mileage rates used to calculate the deductible costs of operating an automobile for business, charitable, medical or moving purposes.

Beginning on January 1, 2022, the standard mileage rates for the use of a car (also vans, pickups or panel trucks) will be:

- 58.5 cents per mile driven for business use, up 2.5 cents from the rate for 2021,
- 18 cents per mile driven for medical, or moving purposes for qualified active-duty members of the Armed Forces, up 2 cents from the rate for 2021 and
- 14 cents per mile driven in service of charitable organizations; the rate is set by statute and remains unchanged from 2021.

The standard mileage rate for business use is based on an annual study of the fixed and variable costs of operating an automobile. The rate for medical and moving purposes is based on the variable costs.

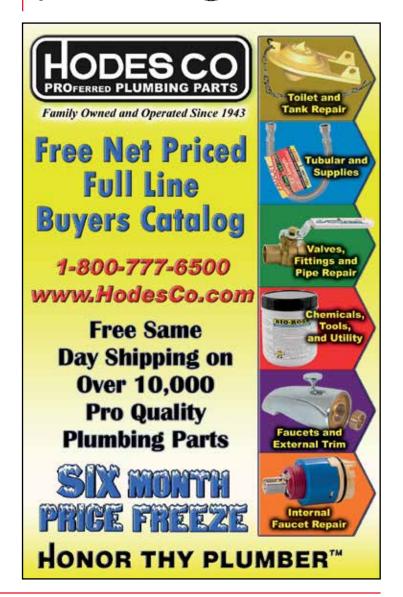
It is important to note that under the Tax Cuts and Jobs Act, taxpayers cannot claim a miscellaneous itemized deduction for unreimbursed employee travel expenses. Taxpayers also cannot claim a deduction for moving expenses, unless they are members of the Armed Forces on active duty moving under orders to a permanent change of station.

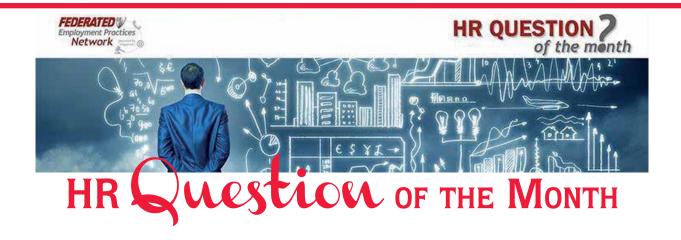
Taxpayers always have the option of calculating the actual costs of using their vehicle rather than using the standard mileage rates.

Taxpayers can use the standard mileage rate but must opt to use it in the first year the car is available for business use. Then, in later years, they can choose either the standard mileage rate or actual expenses. Leased vehicles must use the standard mileage rate method for the entire lease period

(including renewals) if the standard mileage rate is chosen

Notice 22-03, contains the optional 2022 standard mileage rates, as well as the maximum automobile cost used to calculate the allowance under a fixed and variable rate (FAVR) plan. In addition, the notice provides the maximum fair market value of employer-provided automobiles first made available to employees for personal use in calendar year 2022 for which employers may use the fleet-average valuation rule in or the vehicle centsper-mile valuation rule.





uestion

We are trying to determine whether our organization falls under the OSHA COVID-19 Vaccination and Testing Emergency Temporary Standard. I know it applies to companies with 100 or more employees, and if it applies, we must have employees either vaccinate for COVID-19 or require weekly COVID-19 testing. How does OSHA define having 100 employees? How does it apply if you have multiple locations? Additionally, we have a number of part-time and seasonal employees. How does the employee calculation impact these types of employees?

NSWER

Many employers are trying to quickly determine if they are subject to the recent COVID-19 Vaccination and Testing Emergency Temporary Standard (ETS). The rules for calculating the 100 employee threshold are rather broad and inclusive, and generally include all employees employed by a single entity, even if some employees work in other, multiple, or off-site locations. Remote employees are included in the headcount for ETS purposes (though employees who exclusively work from home are not subject to the ETS's requirements). Additionally, part-time, seasonal, temporary, and minor employees are also included in the employee calculation.

For reference, OSHA has issued FAQ guidance on the ETS which includes the following information as pertinent to your inquiry:

"2.A.2. Is the count based on 100 employees for the entire business or 100 employees per individual location?

The count should be done at the employer level (firmor corporate-wide), not the individual location level. Therefore, for a single corporate entity with multiple locations, all employees at all locations are counted. For example, if a single corporation has 50 small locations (e.g., kiosks, concession stands) with at least 100 total employees in its combined locations, that employer would be covered even if some of the locations have no more than one or two employees assigned to work there.

2.A.4. Are part-time employees included in the 100-employee threshold?

Yes. Part-time employees do count towards the total number of employees. For example, a company with 75 part-time employees and 25 full-time employees would be considered to have 100 employees and would be within the scope of this standard. Independent contractors do not count towards the total number of employees.

2.A.8. How will temporary and seasonal workers be addressed in the employee count?

Temporary and seasonal workers employed directly by the employer (i.e., not obtained from a temporary staffing agency) are counted in determining if the employer meets the 100-employee threshold, provided they are employed at any point while the ETS is in effect. For more information, see FAQ 2.A.7. "How are employees from staffing agencies counted?" and FAQ 2.C. "How do employers determine if they meet the 100-employee threshold for coverage under the standard if they have fluctuating employee numbers?""

For related entities and whether such entities need to combine its employees for ETS applicability purposes, the ETS under section VI., B., II. states that "two or more related entities may be regarded as a single employer for OSH Act purposes if they handle safety matters as one company, in which case the employees of all entities making up the integrated single employer must be counted."

Note that even if an employer may not have 100 employees as of the effective date of the ETS (November 5, 2021), if and when an employer hits the 100 employee

CONTINUED

HR Question of the Month

threshold, the ETS would apply from there on out throughout the effective duration of the standard. This is true even if the employer subsequently falls below 100 employees. Indeed, question 2.C. of the FAQ guidance provides the following as reference:

"2.C. How do employers determine if they meet the 100-employee threshold for coverage under the standard if they have fluctuating employee numbers?

The determination of whether an employer falls within the scope of this ETS based on number of employees should initially be made as of the effective date of the standard (November 5, 2021). If the employer has 100 or more employees on the effective date, this ETS applies for the duration of the standard. If the employer has fewer than 100 employees on the effective date of the standard, the standard would not apply to that employer as of the effective date. However, if that same employer subsequently hires more workers and hits the 100-employee threshold for coverage, the employer

would then be expected to come into compliance with the standard's requirements. Once an employer has come within the scope of the ETS, the standard continues to apply for the remainder of the time the standard is in effect, regardless of fluctuations in the size of the employer's workforce. For example, if an employer has 103 employees on the effective date of the standard, but then loses four within the next month, that employer would continue to be covered by the ETS."

For additional information, please visit www.osha. gov/coronavirus/ets2 which includes links to a webinar, additional fact sheets, and policy templates and other information. Employers are encouraged to consult with legal counsel for specific legal advice on whether they may be subject to the ETS.





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# of code book(s) X	X \$60.95			
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Mail form with payment to:	Illinois PHCC 821 South Grand Avenue, West Springfield, IL 62704			
Make checks payable to the Illinois PHCC.				
There will be a \$40.00 service cha	arge for any checks returned due to insufficient funds.			
Questions? Contact the Illino	ois PHCC at <u>bev@ilphcc.com</u> or <u>shelly@ilphcc.com</u>			
	(217) 522-7219			

19

Resolve to Reevaluate Your Risk Management Culture

Take a moment to consider the past year in risk management. Is there anything that stands out to you as needing improvement? Anything that worked well to be taken into the New Year? It's important to reevaluate your risk management culture every so often in order to stay aware of changes that may have evolved in your industry, and check in on areas that could be improved upon at your business.

Company Culture. One size does not fit all when it comes to risk management strategies. Whatever your specific needs are, remember that a solid foundation is key. Management should be committed to upholding a culture of safety and risk mitigation across the board, and that commitment should have a ripple effect on everyone — from the most senior veteran employee to the newest hire. To create a culture of risk management, a great place to start is examining the basic regulatory requirements applicable to your business, and from there you can dive into your business's deeper needs.

A group effort. Great risk management culture ideals start at the top, and everyone needs to be involved. When good behavior is modeled, it reinforces a safety-first message. And if all employees are committed to practicing good workplace habits, it will demonstrate to newcomers and clients that safety and risk management play a valuable role at your business. It will also show that a safe business model can help lead to higher productivity, more efficient operations, and a better chance to meet your organization's goals.

Empower Employees. Give employees the tools and incentives to take ownership in a risk management culture. It is part of management's responsibility to invest time and resources to help implement sound policies and procedures. Set clear expectations, reward positive behavior, and encourage bottom-up communication so that employees feel comfortable reporting potential issues.

Learn from your lessons. Use past experiences to help guide future efforts. Stay aware of what is happening in your industry and around the world to help head off potential risks down the road, for example, noting that social inflation and cybercrime are becoming more prominent. Keep in mind that many claims are preventable, and your history can help to dictate the direction you want your business to go.

Remember, risk management is an ongoing process. As you move into the New Year, reevaluate where your company is at in terms of its risk management culture. It never hurts to focus more on maintaining a safe and productive work environment for everyone, in order to continue creating a successful culture of risk management at your business.



This article is for general information and risk prevention only and should not be considered legal or other expert advice. The recommendations herein may help reduce, but are not guaranteed to eliminate, any or all risk of loss. The information herein may be subject to, and is not a substitute for, any laws or regulations that may apply. Qualified counsel should be sought with questions specific to your circumstances. © 2021 Federated Mutual Insurance Company.

News from PHCC National



PHCC Rocks Podcast: Relaxed Conversations About Real Issues

Hear positive stories of success from our members, chapter leaders and partners from across America who carry out the mission of PHCC.

Friendly and insightful, PHCC—National President Joel Long's new podcast, PHCC Rocks, is addictive listening! Check out the most recent episodes – and stay tuned for many more – at phccrocks.com:

- Episode 2: Darrell Fuller, executive director of PHCC of Oregon and president of the Association Executives Council, shares his background as a state lobbyist, his thoughts on growing PHCC membership, and much more!
- Episode 3: PHCC of Indiana's Brenda Dant and Tyler Frame chat about how to get the most of your PHCC membership, suggestions for engaging young contractors, and Brenda's personal thoughts on "listening to understand" over "listening to solve problems."

PHCC Has the Jump on Hot Topics! Upcoming Member Webinars

PHCC is starting the new year strong with four free member webinars on legislative, regulatory and business hot topics. Register today!

- PHCC Legislative and Regulatory 2021
 Wrap-Up and 2022 Update: Wednesday, Jan.
 12, at 2 p.m. ET
- 2022 OSHA Update on Compliance Assistance and Enforcement Activities: Wednesday, Feb. 16, at 2 p.m.
- Working with New Refrigerants: Safety First: Wednesday, March 23, at 2 p.m. ET
- The Importance of Leak Detection to Your Customers and Your Bottom Line: Wednesday, April 13, at 2 p.m. ET

Check out the recording of the recent free PHCC member webinar on "Vaccination Mandates & Refrigerant Rules: What It All Means To Your Business." Go to naphcc.myabsorb.com/#/public-dashboard to access the webinar. You must first have an account to access. If you are a PHCC member and have not set up your account, email salati@naphcc.org for assistance. All archived webinars are available at no charge to PHCC members.

A SPECIAL INVITATION FROM QSC Power Meeting 2022: Two Events in One! Feb. 23-25, Sarasota, Florida

By Dave Chic, QSC Program Director

All PHCC and Quality Service Contractors (QSC) members (and guests) are invited to join us as we celebrate the all-new and inclusive QSC Community and our milestone 25th anniversary at Power Meeting 2022!

Hear from keynote speaker Josh Bleill, a U.S. Marine Corps veteran, as he shares his life-changing experiences following an explosion that destroyed the vehicle he was riding in while deployed to Iraq. Visit with founding and legacy QSC members; experience discussion and solutions-based education; take part in team-building and networking activities on beautiful Lido Beach; and enjoy nostalgic memories from the past. We'll also offer a host of economic, marketing, legislative and wellness sessions. Go to phocweb.org to register for this can't-miss event and make your hotel reservations today! (Book your room at the spectacular Hyatt Regency Sarasota by Jan. 21 to secure our special Power Meeting room rate of \$215/night.)

Questions?

Contact Dawn Dalton at dalton@naphcc.org or me at chic@naphcc.org or by calling (800) 533-7494.







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